



# UMITO KAMAKURA







## LOCATION

A mansion with a spectacular view,  
right in front of one of Japan's best beaches.

Kamakura area, close to Enoshima Beach.

Enjoy a luxurious life surrounded by picturesque, emotional scenery,  
with one of Japan's best beaches in your daily life.

## ACCESS

### UMITO KAMAKURA KOSHIGOE

Address 〒248-0033  
3-12-16 Koshigoe, Kamakura City, Kanagawa Prefecture

Travel time 6 minutes walk from Enoshima Electric Railway "Koshigoe" station,  
7 minutes walk from Odakyu Odawara Line "Katase Enoshima" station

### UMITO KAMAKURA ZAIMOKUZA

Address 〒248-0013  
5-10-44 Zaimokuza, Kamakura City, Kanagawa Prefecture

Travel time Approximately 9 minutes by car from Kamakura Station,  
13 minutes on foot from Wadazuka Station on the Enoshima Electric Railway Line

### UMITO KAMAKURA YUIGAHAMA

Address 〒248-0013  
5-2-19 Zaimokuza, Kamakura City, Kanagawa Prefecture

Travel time Approximately 7 minutes by car from Kamakura Station,  
9 minutes on foot from Wadazuka Station on the Enoshima Electric Railway



# Welcome to UMITO KAMAKURA

Introducing the three UMITOs in Kamakura





## CONCEPT

All UMITOS in Kamakura are located along Route 134.  
Find your own villa in a rare location.



UMITO KAMAKURA KOSHIGOE



UMITO KAMAKURA ZAIMOKUZA



UMITO KAMAKURA YUIGAHAMA



Architect

**RYO TAKARADA**

Born in Tokyo in 1971.  
Graduated from the Department of Marine Architecture and Engineering,  
College of Science and Technology, Nihon University.  
After working at an architectural firm and the design department of a major  
general contractor, he founded the range design INC. in 2016.  
He works on architectural and interior design in a wide range of fields,  
including hotels, inns, apartment complexes, commercial facilities, and  
offices.  
In recent years, he has expanded the scope of his activities to include  
producing, product design, and the publication of "Actual Measurements of  
Design Hotels of the World" (Gakugei Publishing), challenging himself to  
create architecture and spaces that create new lifestyles.



Architect

**YOSUKE YAMAKAWA**

Born in Tokyo in 1991.  
Graduated from the Department of Architecture at Nihon University's  
College of Science and Technology.  
Joined Saito Corporation in 2014.  
Since then, he has been involved in the design and construction of luxury  
homes, commercial facilities, and apartment buildings.  
In 2019, he launched the company's design and construction brand  
"TORYO,"  
aiming to create meticulous and sophisticated products that are consistent  
from design to construction.

\*Both architects are involved in UMITO KAMAKURA ZAIMOKUZA and UMITO KAMAKURA KOSHIGOE



# UMITO KAMAKURA KOSHIGOE

Floor plan : 2LDK    Indoor area+Terrace : 121.48 m<sup>2</sup> + 8.8 m<sup>2</sup>

A mansion in a special seat in Kamakura.  
The open design allows you to see the endless horizon from any position in the room.  
Surrounded by the sophisticated glass architecture illuminated by the setting sun over Enoshima,  
you can enjoy dishes made with local ingredients by a top chef.





## LIVING • DINING

A living room designed for socializing

The living/dining room is equipped with a six-seater dining table and a sofa overlooking the sea.  
The wooden design creates a relaxing atmosphere.





## BED ROOM

Bedroom for privacy

Two bedrooms are not only for the owners, but also guests can spend time comfortably, providing a private and relaxing space while looking out at the sea.







## BATH & SAUNA

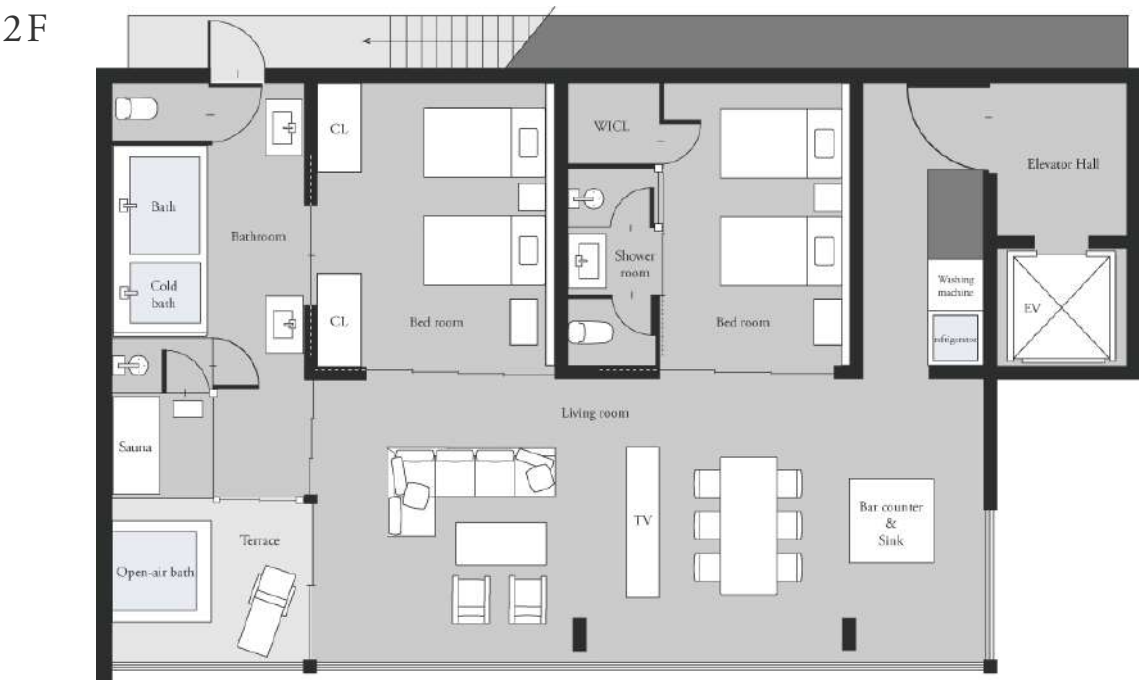
A sauna and terrace gradually approaching the sea

A seamless traffic from the sauna to the cold bath and the open-air seaside terrace ensures a resort-like experience on a daily basis.



# UMITO KAMAKURA KOSHIGOE

Floor plan : 2LDK      Indoor area : 121.48 m<sup>2</sup>      Terrace: 8.8 m<sup>2</sup>





# Enjoy a unique dining experience overlooking the sea

A masterpiece made with local ingredients by a top chef



## Le RESTAURANT

The finest cuisine is prepared by Chef Ogawa Hiroki, former head chef of Restaurant Hiramatsu. The cuisine is made with a focus on local produce, unique to Kamakura, and Chef Ogawa himself has personally visited the Kamakura Fish Market, local organic farms and meat processing shops many times to select the finest ingredients. We offer a rich dining experience that allows you to experience the local Kamakura.

Anyone using the UMITO Kamakura area can use this service.

Approximately 20 minutes by bicycle or 16 minutes by car from each UMITO  
Breakfast service is also available.

UMITO KAMAKURA KOSHIGOE 1F





# UMITO KAMAKURA ZAIMOKUZA

Floor plan : 2LDK    Indoor area+Terrace : 179.77 m<sup>2</sup>

A villa in a special seat in Kamakura.  
Kamakura/Zaimokuza, where you can see the horizon of Zaimokuza Beach.  
Enjoy a life alongside the sea in an area filled with stylish private shops and commercial facilities.





## LIVING • DINING

Living and dining room directly connected to the terrace

The first floor is a living/dining room that can comfortably accommodate up to six people.  
Not only you can see the ocean from the room, but also you can enjoy the sea breeze on the terrace.

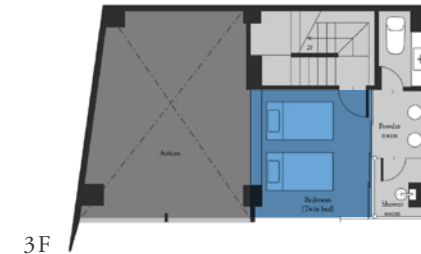




## BED ROOM

Luxury living on the beach

A spacious bedroom that creates a relaxing atmosphere.  
Directly connected to the terrace, it feels like you're close to the sea.







## BATH & SAUNA

Relax and have fun

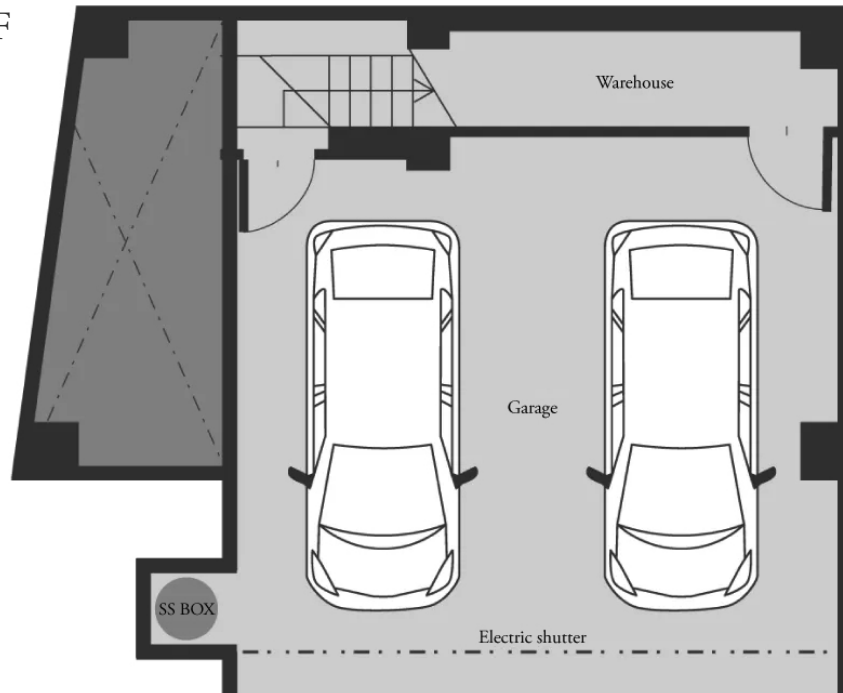
The bathroom features iconic tiles and other playful textures.  
From the private sauna to the bath, you can enjoy ocean views from every angle.



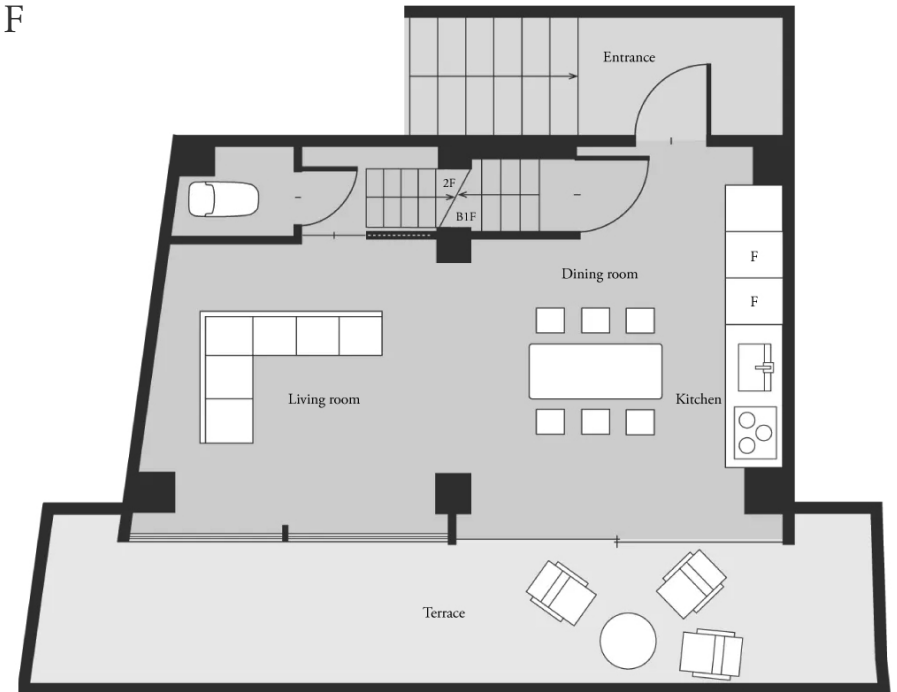
# UNITO KAMAKURA ZAIMOKUZA

Floor plan : 2LDK    Indoor are+Terrace: 179.77 m<sup>2</sup>

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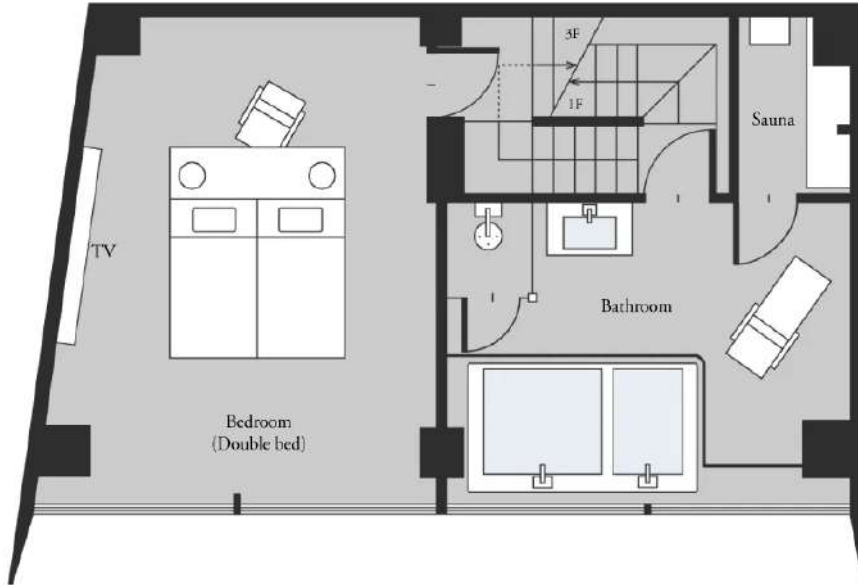


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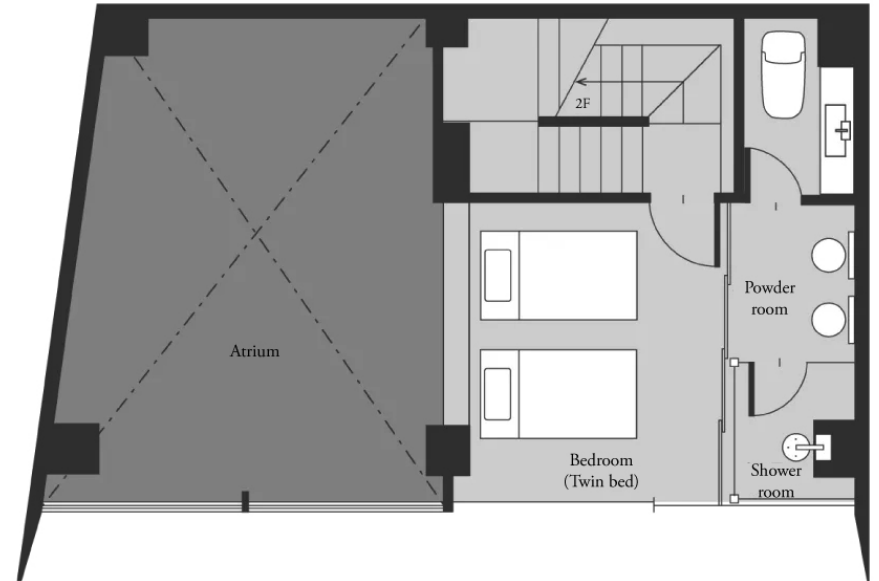




2F



3F





# UMITO KAMAKURA YUIGAHAMA

Floor plan : 5LDK    Indoor area : 407.79 m<sup>2</sup>

Beautiful sandy beach, 900m long coastline, beautiful shallow sea,  
Spend blissful moments listening to the sound of the waves at Yuigahama Beach from morning to night.





## LIVING • DINING

Elegant interior

A spacious bedroom that creates a relaxing atmosphere.  
It is directly connected to the terrace, so you can feel the ocean close by.



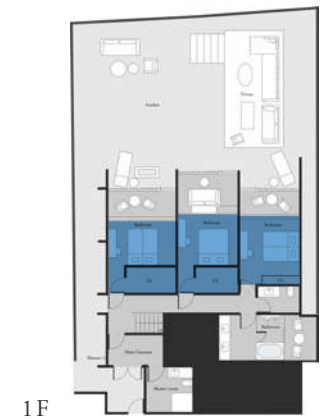
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## BEDROOM

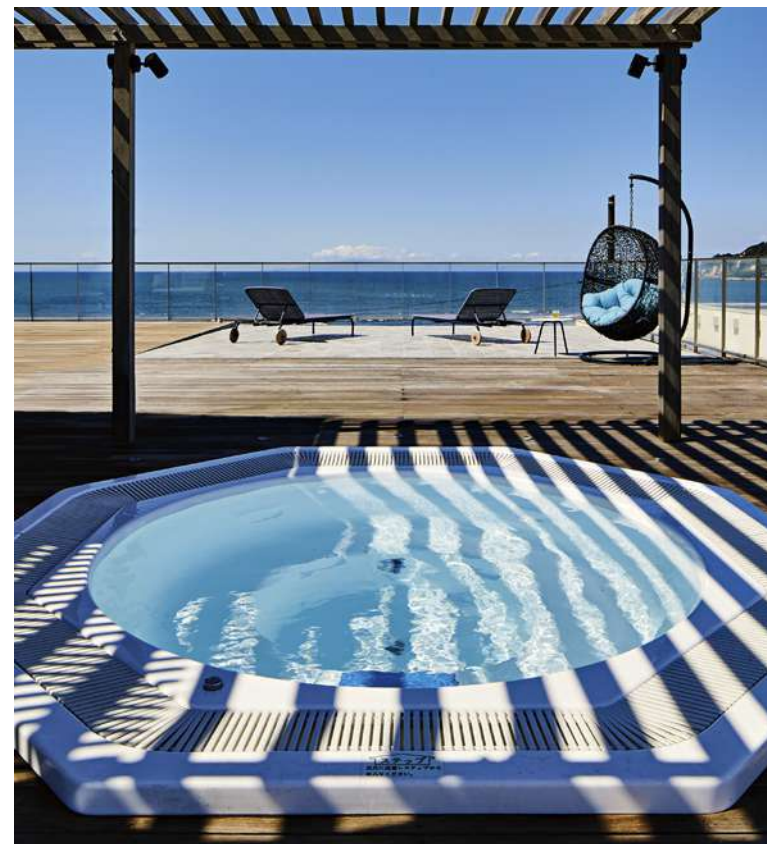
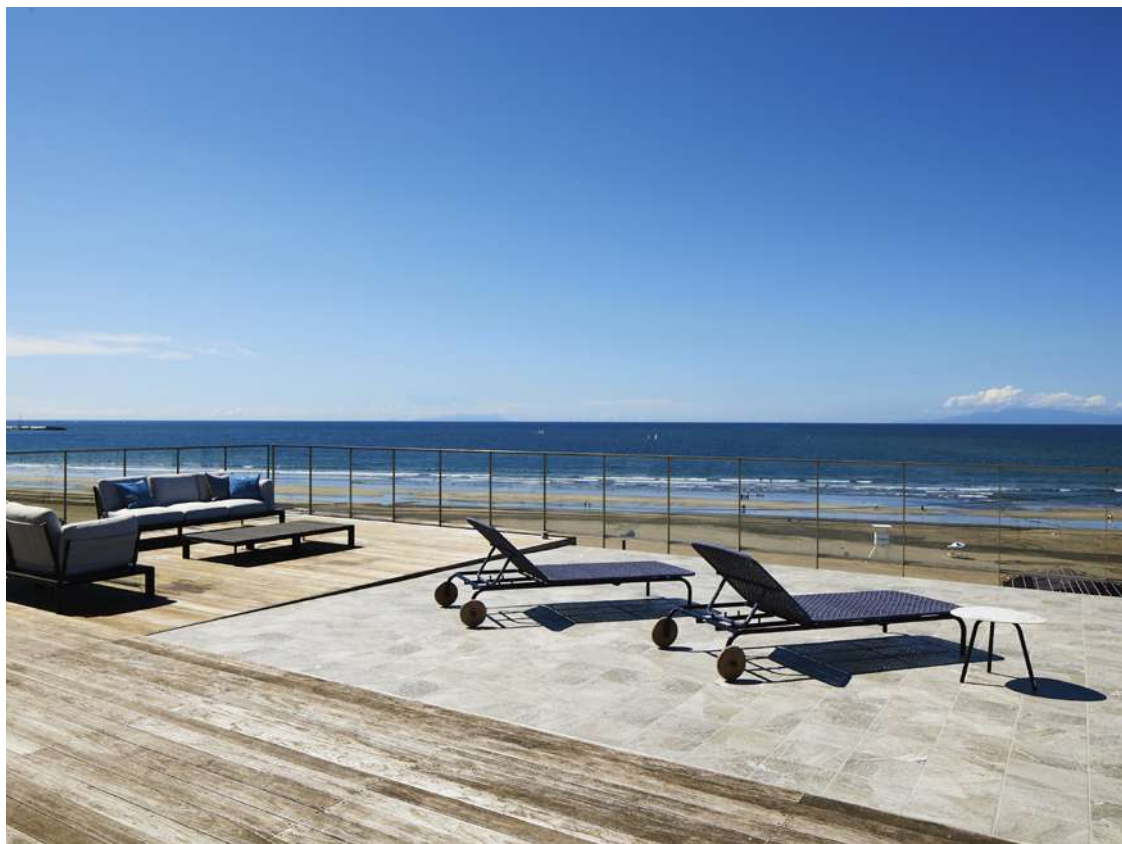
A bedroom where you can hear the waves

A spacious bedroom that creates a relaxing atmosphere.  
Directly connected to the terrace, it feels like you're close to the sea.



1F

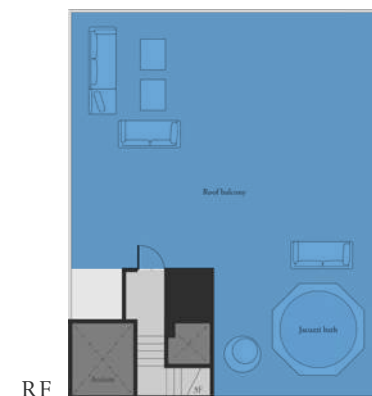




## TERRACE & JACUZZI

A panoramic view of Yuigahama Beach and Zaimokuza Beach

Enjoy the unobstructed view all to yourself.  
The huge private space can be used for a variety of purposes.



RF



## GARDEN • FACILITY

A stately exterior that stands out against the seascape

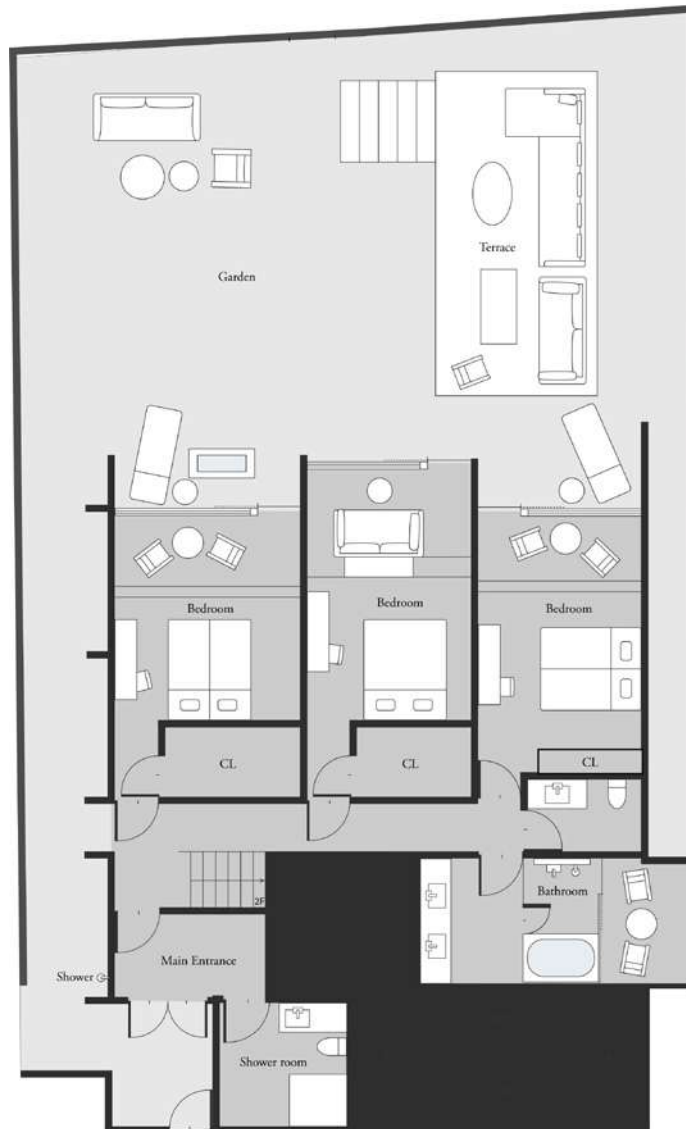
This spacious 407 m<sup>2</sup> 5LDK residence is available for exclusive use, featuring an exterior that stands out against the seascape and a luxurious design. A luxurious space where you can fully enjoy the magnificent sea panorama through the glass windows. Enjoy a relaxing time in the vast garden.



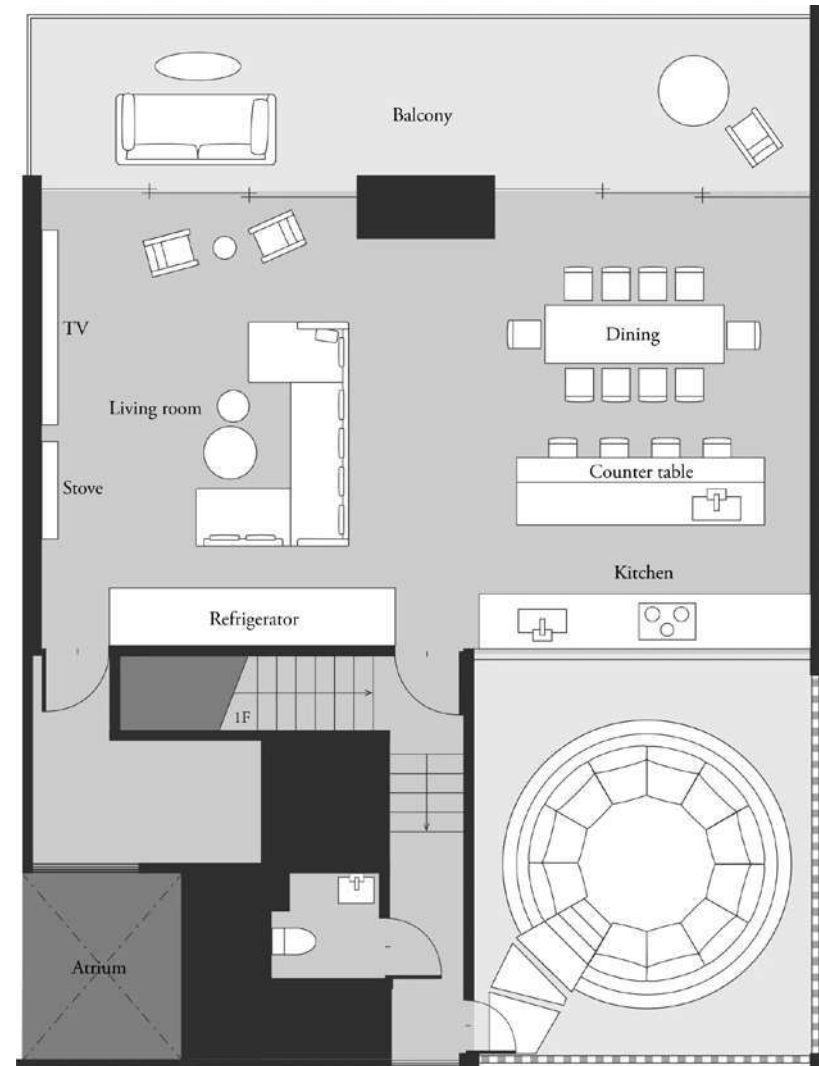
# UMITO KAMAKURA YUIGAHAMA

Floor plan : 5LDK    Indoor area : 407.79 m<sup>2</sup>

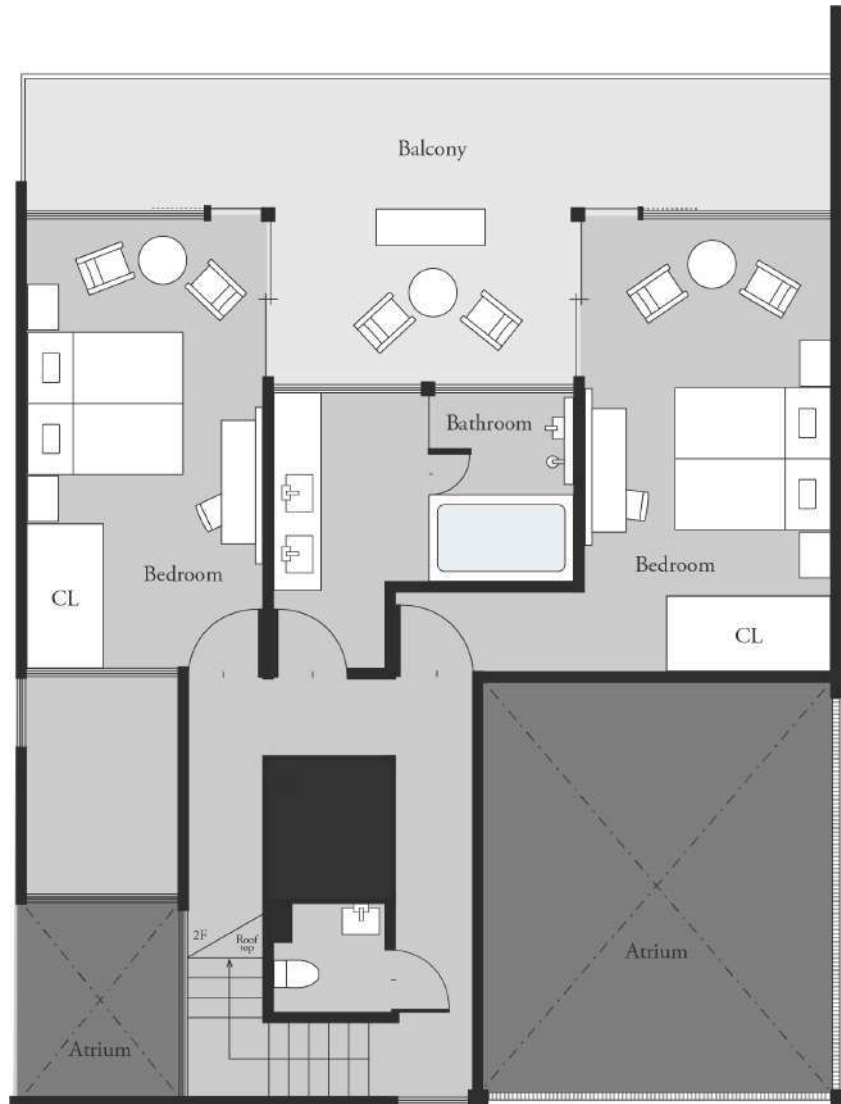
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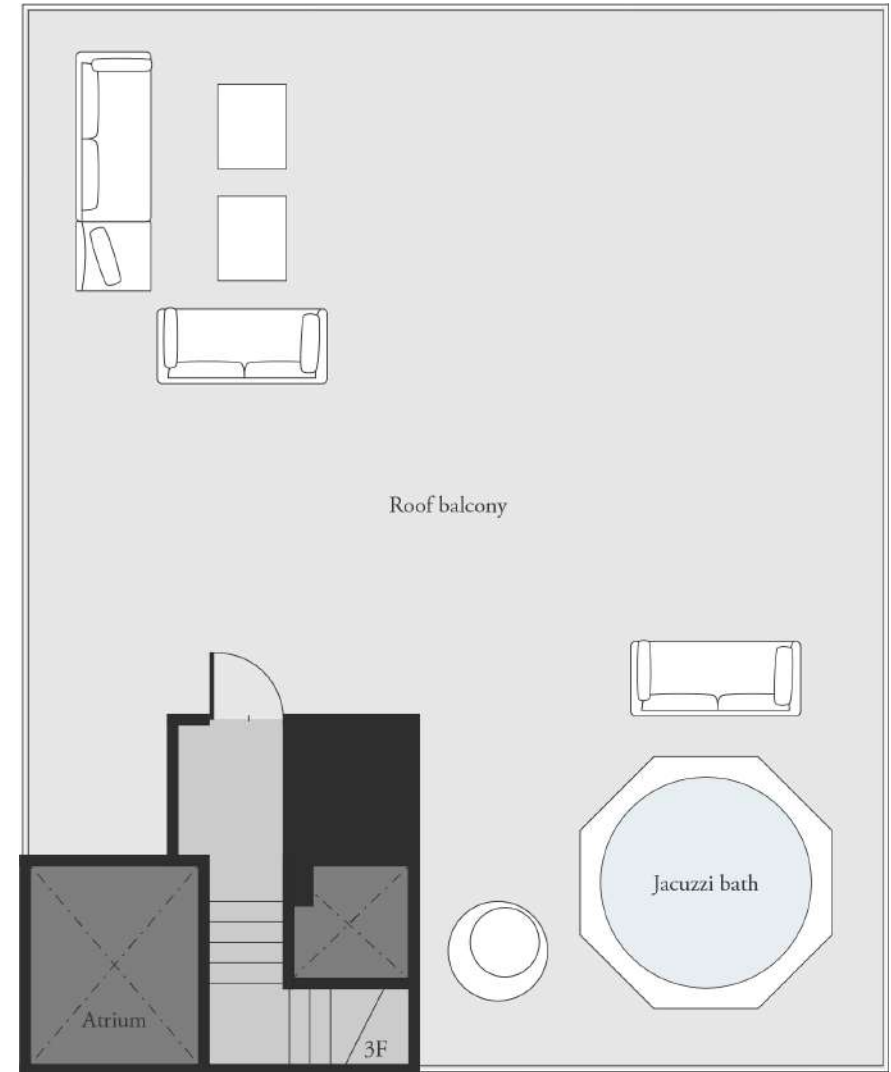
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3F



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\*Only UMITO owners can use the 3rd floor and rooftop



UMITO KAMAKURA KOSHIGOE



UMITO KAMAKURA ZAIMOKUZA



UMITO KAMAKURA YUIGAHAMA



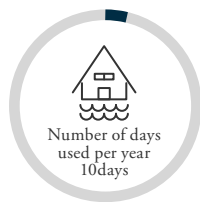
Number of floors	2nd floor	3floors above ground, 1floor underground	3floors above ground, with rooftop terrace
Total area (including terrace)	130.28 m <sup>2</sup>	179.77 m <sup>2</sup>	407.79 m <sup>2</sup>
floor plan	2LDK	2LDK	5LDK
Maximum number of guests	6 people	4 people	6people

# Start a new lifestyle with UMITO

Check out UMITO's features all at once

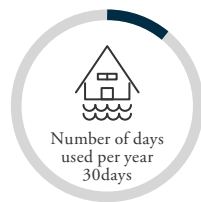
Purchase as many nights as you want,  
starting from 10 nights per year

If you purchase 10 nights per year, you can own the property with only about 1/36 of the ownership.  
The offer will end as soon as the ownership is filled.



Share purchase

10.8million



Share purchase

28.8million

Available days

	April to September	October to March
Shared purchase (30nights per year)	15nights	15nights
Shared purchase (10nights per year)	5nights	5nights

Introducing the owner-only system

Stay in the UMITO  
you purchased or  
another UMITO



You can make reservations for  
any date up to 12 months  
in advance.

Give a gift to  
someone special



Fully supported,  
it makes a perfect gift

Any unused units  
will be collected.



All you have to do is check  
your earnings on the app,  
and there's no hassle involved.

Comparison with similar services

	UMITO	Membership resort timeshare	Hotel Condominium	Villa
Buy only what you need	●	●	×	×
Mutual use	●	●	×	×
Monetization through hotel rentals	●	×	●	×



# Exclusive benefits for UMITO owners

It is a system that allows UMITO owners to interact within the community to enrich their lives.

## BENEFITS 1

Free access to  
Akasaka Club Lounge



As an owner benefit, you can use  
"UMITO The Lounge Akasaka"  
free of charge.

## BENEFITS 2

UMITO Owners  
Concierge Service



We can also help you with travel arrangements  
and restaurant recommendations.  
Enjoy the benefits of being an owner even  
when you are not using UMITO.

## BENEFITS 3

Regular information  
exchange meetings



You can invite your friends to  
our social gatherings.  
Please take advantage of the expanding  
UMITO owner community.

# Four benefits of choosing UMITO

## ✓ No need for tedious management and maintenance

UMITO handles all the property management, cleaning, and operation required for a vacation home.

UMITO can provide you with land and buildings in prime locations, utilizing its extensive knowledge and experience gained through a track record in real estate sales, buying, selling, and brokerage.

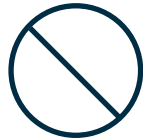
We can also handle the troublesome arrangements and management.



Rental  
Procedures



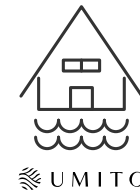
Property  
management



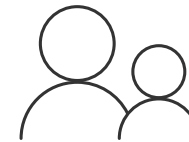
Cleaning

## ✓ As an employee benefit

UMITO can also be purchased under a corporate name. An account will be issued to the corporation, so it can also be used as a welfare facility. Mutual use allows you to use prime locations across the country, which increases employee satisfaction and also leads to tax savings.



UMITO

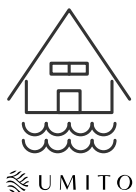


Employee use

## ✓ Monetize what you don't use

On days when you are not using it, you can rent it out as a hotel.

You can manage your earnings with just your smartphone.



UMITO



+Proceeds



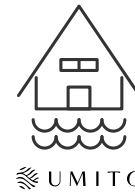
Lending



## ✓ Tax saving effect

UMITO's inheritance tax assessment value is lower than the purchase price, so it can be used as a measure against inheritance tax.

In addition, by selling it as real estate ownership or trust beneficiary rights and making it the owner's asset, you can expect tax savings.



UMITO

= Real estate assets



You can stay in a villa that you have purchased, as well as a UMITO that you do not own.

Since we have mutual access to locations throughout Japan and around the world, you can stay wherever you want, whether you're traveling or on a business trip, and tailor your stay to suit your lifestyle.

UMITO locations continue to grow nationwide

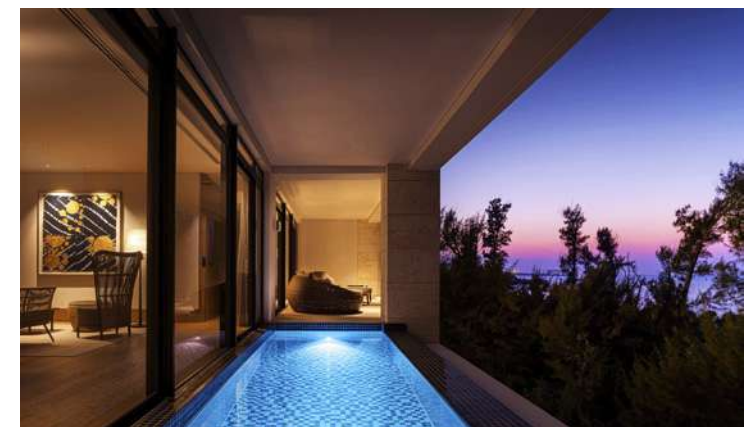
UMITO owners can live in any UMITO across the country through mutual use.

For example,  
if you purchase UMITO Kamakura Koshigoe



UMITO PLAGE The Atta Okinawa, Atami Bettei, Atami The CLIFF and other UMITOs are now available



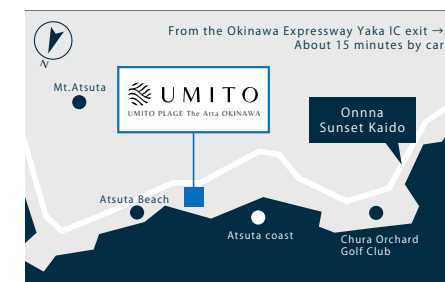


# UMITO PLAGE The Atta OKINAWA

Spectacular cliff views. Unobstructed sea and greenery.

Address 1894-1 Yasufuso, Onna Village, Kunigami District, Okinawa Prefecture, 904-0402

Floor plan 3SLDK / 2LDK / 1LDK





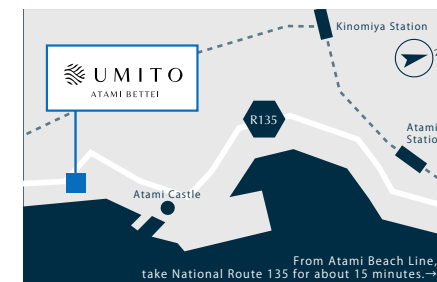


# UMITO ATAMI BETTEI

Spectacular cliff views. Unobstructed sea and greenery.

Parcel Number 1027-78, -83 Soga, Kamitaga, Atami City, Shizuoka Prefecture, 413-0101

Floor plan 2LDK





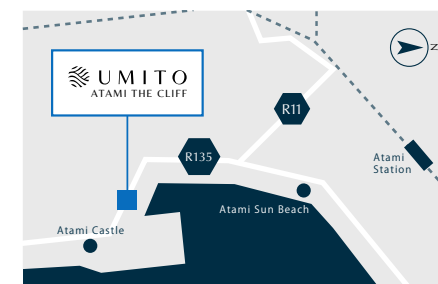
# UMITO ATAMI THE CLIFF

Spectacular cliff views. Unobstructed sea and greenery.

Parcel Number 1992-23, 1992-42, 1694-1 Wadahamaminami, Atami City, Shizuoka Prefecture, 413-0023

Floor plan 2LDK

\*UMITO Wadahama is currently in the planning stage. The property design and specifications are subject to change.





## WORLD SELECTION

Furthermore, UMITO will be able to be exchanged for hotels around the world beyond Japan.



### The St. Regis Bora Bora Resort

Tahiti Bora Bora

<https://www.skygate.co.jp/hotel/detail?hotelCode=40119>



### Emirates Palace Mandarin Oriental

Abu Dhabi, United Arab Emirates

<https://www.skygate.co.jp/hotel/detail?hotelCode=35707>



### The Ritz-Carlton Maldives

Maldives Fari Islands

<https://www.skygate.co.jp/hotel/detail?hotelCode=3089249>



### Six Senses Fiji

Republic of Fiji Malolo Island

<https://www.skygate.co.jp/hotel/detail?hotelCode=2138674>

# UMITO will support you from consideration to after purchase.

The process is easy and can be completed online in just a few steps

1



Apply online from the UMITO website.

2



The results will be announced in about a week.

3



After passing the screening, an IT explanation will be given by a specialist staff member.

4



The contract is completed after the first payment is made.

## Do you have any questions about UMITO?



You can easily ask questions and make inquiries through private chat on WhatsApp.



[https://api.whatsapp.com/message/G07NF6WWT227O1?autoload=1&app\\_absent=0](https://api.whatsapp.com/message/G07NF6WWT227O1?autoload=1&app_absent=0)

## Consultations with specialized staff and online interviews are available.

On-site information sessions are held regularly.

If you wish, our staff will guide you through the local surroundings. We will answer your concerns as clearly as possible



[Apply for an online interview here](#)

## MESSAGE

# To provide the highest level of hospitality to owners and their loved ones

Teppei Hori, the company's president and former lawyer, has traveled to hotels around the world and aims to create the finest hotels that people would want to own.



Representative Director  
**Teppei Hori**

Graduated from Chuo University Faculty of Law. Passed the bar exam in 2002.  
Established MartialArts Law Firm in 2009.  
Established HORIJUKU Co., Ltd. in 2019.  
Representative Director of our company (current position).



### Company Profile

Company Name	UMITO Co., Ltd. (Company name changed on October 1, 2024)	Business details	Sales and brokerage of memberships for hotels, inns and other facilities Hotel and restaurant management Vacation home subscription service management Website production, planning, production, maintenance and management of e-mail newsletters Magazine and book sales and publishing Internet portal site planning, development, production and management Planning, operation and management of real estate investment schools Real estate buying and selling, brokerage, referral and consulting Real estate specified joint ventures
Representative	Representative Director: Teppei Hori (Attorney)	Affiliated companies	HORIJUKU Agency Co., Ltd. HORIJUKU Hospitality Co., Ltd.
Location	10th floor, New Otani Garden Court, 4-1 Kioicho, Chiyoda-ku, Tokyo 102-0094		
Capital	1.5 billion (including capital surplus)		
Establishment	April 16, 2019		
Employee	Approximately 142 employees (including temporary employees)		
Permit	Small-scale real estate specific joint ventures Commissioner of the Financial Services Agency and Minister of Land, Infrastructure, Transport and Tourism (1) No. 9 Real estate trading business Governor of Tokyo (2) No. 104443 Travel business Governor of Tokyo No. 3-8554		